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## **TACHOMETRY CREATES BUSINESS DEMAND FOR OPEN SOURCE TECHNOLOGY**

SAN FRANCISCO, Calif., (August 9, 2005) – At LinuxWorld, the world’s biggest open source event, Tachometry Corporation officially launched a new strategic initiative that will significantly enhance the role open source software plays in the technology supply chain, accelerating the adoption of open source in the enterprise.

“Our mission at Tachometry has always been to create business demand for open source software in what is primarily a supply-side economy,” says Tom Evans, President and Founder of Tachometry. “Through this strategic initiative Tachometry will close the loop for the open source supply chain by moving open source from the laboratory to the board room.”

“Right now, there is an abundance of open source service companies offering pre-packaged solutions and open stacks with a defined project roadmap,” says Evans. “While they play an important role in the open source ecosystem, they do not fully bridge the gap that exists between the rich supply of OSS technology and the growing demand of business consumers. Tachometry takes the open source economy one step further by completing the delivery link of the OSS supply chain.”

The Tachometry team is also passionate about customer satisfaction. “As a vendor-agnostic solutions provider, we are free to put our clients’ needs first, investing the time to really listen and understand their business requirements,” said Evans. “Our developers actively participate on many popular OSS projects, but they are also required to be business-savvy analysts with expertise in enterprise architecture. We understand the integration challenges inherent with a complex network infrastructure. We work closely with our clients to implement an optimal blend of proprietary and open source systems, safeguarding their technology investment by ensuring that each business requirement is fully tested, certified, and integrated upon deployment.”

By closing the loop in the open source supply chain, Evans foresees unlimited expansion into emerging vertical markets. “Our customers range from Fortune 50 enterprises to emerging technology companies. Through training, advocacy, and bottom-line results, our customers have become open source evangelists and are recommending us to their own customer base. We are growing because open source software just makes good business sense.”

Tachometry also announced that it will soon make publicly available a white paper that explains in detail the supply-side nature of the open source economy, how it is impacted by emerging trends in the marketplace, and what businesses can do to close the loop on the open source supply chain, thereby creating new business demand for OSS technologies.

#### About Tachometry

Tachometry Corporation is a privately-held open source systems integrator located in Walnut Creek, California. Tachometry’s mission is to create business demand for open source technology in the supply-side open source economy. For more information, please visit the Tachometry web site at <http://www.tachometry.com/> or call (925) 262-5015.

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